



ABDA, Inc.
Business Development | Professional Services

3100 Presidential Drive, Suite 200, Fairborn, OH 45324
(937) 427-2229, www.abdainc.com

GENERAL SERVICES ADMINISTRATION
Federal Supply Schedule
Authorized Federal Supply Schedule Price List

Multiple Award Schedule
Federal Supply Group: Professional Services

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The Internet address of GSA Advantage!™ is: <http://GSAAdvantage.gov>

FSC Class(es)/Product code(s) and/or Service Codes (as applicable): 871 1, 2

Contract Number: GS-00F-312DA

For more information on ordering from Federal Supply Schedules to the GAS Schedules page at GSA.gov

Contract Period: September 29, 2021, through September 28, 2026

Aerospace Business Development Associates, Inc.

3100 Presidential Drive

Suite 200

Fairborn, Ohio 45324

937-427-2229

Fax: 937-427-1937

www.abdainc.com

Contract Administration Source: Same

Authorized Negotiator: Clarence F. Chenault

Business Size: Small Business

Price list current as of Modification #PS-A812 effective February 3, 2020.



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Special Item Number, Labor Categories, and Rates

SIN(s)	Labor Category	Rate
541330ENG, 541715	Senior Principal Analyst IV	\$129.88
541330ENG, 541715	Senior Principal Analyst	\$124.69
541330ENG, 541715	Senior Principal Analyst II	\$112.22
541330ENG, 541715	Engineer & Scientist, Principal	\$230.20
541330ENG, 541715	Engineer & Scientist, Senior	\$200.00
541330ENG, 541715	Engineer & Scientist, Mid	\$135.73
541330ENG, 541715	Engineer & Scientist	\$107.73
541330ENG, 541715	Project/Program Manager, Senior	\$201.69
541330ENG, 541715	Project/Program Manager, Mid	\$85.32
541330ENG, 541715	Project/Program Manager	\$70.66
541330ENG, 541715	Conference Coordinator, Senior	\$110.19
541330ENG, 541715	Conference Coordinator, Mid	\$65.16
541330ENG, 541715	Conference Coordinator	\$44.07
541330ENG, 541715	Conference Database Specialist	\$48.48
541330ENG, 541715	Audiovisual Specialist, Senior (**)	\$112.27
541330ENG, 541715	Audiovisual Specialist, Mid (**)	\$105.67
541330ENG, 541715	Audiovisual Specialist (**)	\$85.87
541330ENG, 541715	Technical Writer/Editor, Senior (**)	\$87.24
541330ENG, 541715	Program Control Specialist, Senior (**)	\$70.46
541330ENG, 541715	Program Control Specialist, Mid (**)	\$60.03

Service Contract Labor Standards Matrix

SCA Eligible Contract Labor Category	SCA Equivalent Code and Title	WD Number
Audiovisual Specialist, Senior (**)	13063 - Media Specialist III	15-4731
Audiovisual Specialist, Mid (**)	13062 - Media Specialist II	15-4731
Audiovisual Specialist (**)	13061 - Media Specialist I	15-4731
Technical Writer/Editor, Senior (**)	30463 - Technical Writer III	15-4731
Program Control Specialist, Senior (**)	01113 - General Clerk III	15-4731
Program Control Specialist, Mid (**)	01112 - General Clerk II	15-4731

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number (s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).



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Labor Categories, Description, Requirements

Labor Category	Labor Category Description	Minimum Experience Required	Minimum Education Required
Senior Principal Analyst iV	Supervises multiple projects. Must have demonstrated senior executive-level management, leadership ability, and scientific, engineering, technical, and mathematical skills. Must be highly experienced in all aspects of program management; problem solutions; client interface; marketing; and professional staff and corporate development.	15 years	Bachelors
Senior Principal Analyst III	Supervises multiple projects. Must have demonstrated senior executive-level management, leadership ability, and scientific, engineering, technical, and mathematical skills. Must be highly experienced in all aspects of program management; problem solutions; client interface; marketing; and professional staff and corporate development.	10 years	Bachelors
Senior Principal Analyst II	Supervises multiple projects. Must have demonstrated senior level management, leadership ability, and scientific, engineering, technical, and mathematical skills. Must be highly experienced in all aspects of program management; problem solutions; client interface; marketing; and professional staff and corporate development.	5 years	Bachelors
Engineer & Scientist, Principal	Possesses extensive knowledge of scientific and engineering concepts, procedures, and practices. Provides chemical, electrical or mechanical professional engineering services as required by the customer. Exercises independent judgment in the performance of all duties. Provides solutions to difficult technical, administrative, and management problems. Assesses strategic technology issues with key Government customer personnel. Leads in organization-wide technical planning activities. Consults extensively with customer representatives and employees. Directs the activities of groups of lower-level personnel.	20 years	BS in Eng/Sci



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Engineer & Scientist, Senior	Possesses extensive knowledge of scientific and engineering concepts, procedures, and practices. Provides chemical, electrical or mechanical professional engineering services as required by the customer. Exercises independent judgment in the performance of all duties. Performs the most complex, leading-edge technical tasks. Consults extensively with customer representatives and employees. Directs the activities of groups of lower-level personnel.	15 years	BS in Eng/Sci
Engineer & Scientist, Mid	Possesses broad knowledge of scientific and engineering concepts, procedures, and practices. Exercises independent judgment in the performance of all duties. Performs complex, leading-edge technical tasks. Consults with customer representatives and employees. May direct the activities of groups of lower-level personnel.	5 years	BS in Eng/Sci
Engineer & Scientist	Works under close supervision in assessing complex problems and investigating, developing, appraising, selecting, and presenting solutions. Exercises independent judgment in the performance of his/her duties. Consults with customer representatives and employees.	1 year	BS in Eng/Sci
Project/Program Manager, Senior	Manages and participates in technical accomplishment of specific contract engineering programs or significant task orders to ensure that activities are carried out in accordance with established customer requirements, technical objectives, schedules, and budgets. Provides solutions to difficult technical, administrative, and management problems. Consults extensively with customer representatives, subcontractors, and employees. Directs the activities of groups of lower-level personnel.	15 years	Bachelors



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Project/Program Manager, Mid	Manages and participates in technical accomplishment of specific contract programs or significant task orders to ensure that activities are carried out in accordance with established customer requirements, technical objectives, schedules, and budgets. Provides solutions to difficult technical, administrative, and management problems. Interacts with customer representatives, subcontractors, and employees. May direct the activities of groups of lower-level personnel.	5 years	Bachelors
Project/Program Manager	Manages and participates in technical accomplishment of smaller task orders to ensure that activities are carried out in accordance with established customer requirements, technical objectives, schedules, and budgets. May assist in the management of specific contract programs or significant task orders. Provides solutions to routine technical, administrative, and management problems. Interacts with customer representatives, subcontractors and employees.	1 year	Bachelors
Conference Coordinator, Senior	Provides leadership to the planning, organizing, and execution of meetings, workshops, lectures, symposia, and conferences including technical information dissemination related to customer science and engineering programs. Provides pre-meeting, on-site, and post-meeting support to satisfy customer requirements.	15 years	Two-year Degree
Conference Coordinator, Mid	Participates in the planning, organizing, and execution of meetings, workshops, lectures, symposia, and conferences including technical information dissemination related to customer science and engineering programs. Provides premeeting, on-site, and post-meeting support to satisfy customer requirements.	5 years	Two-year Degree



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Conference Coordinator	Works under the supervision of Senior Conference Coordinator. Assists in the planning, organizing, and execution of meetings, workshops, lectures, symposia, and conferences including technical information dissemination related to customer science and engineering programs. Provides pre-meeting, on-site, and post-meeting support to satisfy customer requirements.	1 year	Two-year Degree
Conference Database Specialist	Responsible for establishing and maintaining conference databases and compiling registration information and related information for small groups up to several thousand potential conference attendees. Conferences include technical information dissemination related to customer science and engineering programs. Able to develop queries and manipulate conference databases to provide management information as required. Also, assists in development of conference proceedings, reports, and client deliverables.	1 year	Two-year Degree
Audiovisual Specialist, Senior (**)	Provides creative and technical guidance to the customer on audiovisual products and services including technical information dissemination related to customer science and engineering programs. Recommends approaches based on target audience, information to be delivered, budget, and the industry's latest technology. Meets with both customers and audiovisual specialists to discuss project requirements and then develops a project schedule to ensure that the products are delivered on time and within budget.	15 years	Two-year Degree
Audiovisual Specialist, Mid (**)	Creates and produces audiovisual products and services including technical information dissemination related to customer science and engineering programs. Products include photography, videography, printed materials, and computer animation. Services include the graphic design of briefing materials, digital presentations, signs, displays, illustrations, brochures, and photographic prints and slides.	5 years	Two-year Degree



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<p>Audiovisual Specialist (**)</p>	<p>Works under the supervision of a Senior Audiovisual Specialist while assisting in the creating or production of audiovisual products and services including technical information dissemination related to customer science and engineering programs. Products include photography, videography, printed materials and computer animation. Services include the graphic design of briefing materials, digital presentations, signs, displays, illustrations, brochures, and photographic prints and slides.</p>	<p>1 year</p>	<p>Two-year Degree</p>
<p>Technical Writer/Editor, Senior (**)</p>	<p>Writes and/or edits documents including book manuscripts, technical reports, and brochures that support technical engineering programs. Researches topics as required. Provides quality assurance checks of documents.</p>	<p>15 years</p>	<p>Bachelors</p>
<p>Program Control Specialist, Senior (**)</p>	<p>With minimal supervision, performs administrative and/or financial tasks of highly specialized nature to develop, administer and/or maintain project activities associated with customer technical requirements. Requires use of independent judgment and initiative to resolve associated problems and may provide work direction to other administrative support personnel.</p>	<p>15 years</p>	<p>Two-year Degree</p>
<p>Program Control Specialist, Mid (**)</p>	<p>Performs administrative and/or financial tasks of highly specialized nature to develop, administer and/or maintain project activities associated with customer technical requirements. Requires use of independent judgment and initiative to resolve associated problems. Independently completes regularly occurring tasks.</p>	<p>5 years</p>	<p>Two-year Degree</p>

It is ABDA Policy to accept experience in lieu of degrees as follows:

- Two Year Degree 2 years
- Bachelor 4 years
- Masters 6 years
- PhD 8 years

Each application of this policy however will be granted only after a company senior management review and approval to ensure equity and appropriateness of experience as a substitute for the degree requirement.



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Customer Information:

1a. Table of awarded items:

SIN 541330ENG
SIN 54133 ENGRC
SIN 541715
SIN 541715RC
OLM
OLMRC

2. Maximum order: \$1,000,000

3. Minimum order: \$100

4. Geographic coverage

SIN 541715	50 States, DC and Puerto Rico
SIN 541330ENG	50 States, DC and Puerto Rico

5. Point(s) of production (city, county, and State or foreign country). Same as company address.

6. Discount from list price or statement of net price: List prices are net of discounts from commercial prices.

7. Quantity discounts: None

8. Prompt payment terms: Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. 2% if is made within 10 days.

9. Foreign items (list items by country of origin). Not applicable

10a Time of delivery: To Be Determined at the Task Order Level

10b. Expedited Delivery: Contact Contractor

10c. Overnight and 2-day delivery: Contact Contractor

10d. Urgent requirement: Contact Contractor

11. FOB point: Destination

12a. Ordering address. Same as Company Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.



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13. Payment address. Same as Company Address
14. Warranty provision: Not applicable
15. Export packaging charges: Not applicable
16. Terms and conditions of rental, maintenance, and repair (if applicable). Not applicable
17. Terms and conditions of installation: Not applicable
- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not applicable
- 18b. Terms and conditions for any other services (if applicable). Not applicable
19. List of services and distribution points: Not applicable
20. List of participating dealers: Not applicable
21. Preventative maintenance: Not applicable
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not applicable
- 22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g., contractor's website or other location.) The EIT standards can be found at www.Section508.gov/.
Not applicable
23. Data Universal Number System (DUNS) number: 187248471
24. Notification regarding registration in System for Award Management (SAM) database. Aerospace Business Development Associates, Inc. is registered and active SAM.